



RAPTIM RESEARCH PVT. LTD.

A CONTRACT RESEARCH ORGANIZATION

Raptim Research Corporate Portfolio **Rapid, as Time Matters**

Unlocking Success: Accelerate Your Drug Development Journey with Expertise

July 2024



**19+ years of legacy
in Clinical Research**



**Full-Service
Independent
Global CRO**



**Compliant with
Global Regulatory
Authorities**



**~ 700 highly
skilled / expert
team**



**State of the Art
Infrastructure**

Our Journey

- 2005** • **Inception** of Raptim Research, Navi Mumbai
- 2009** • Successfully cleared first **2 USFDA Inspections**
- 2010** • Initiated **Clinical Trials Services** (Phase II-IV)
- 2014** • Crossed 1000 pivotal BE Studies
• Started In-Vitro services
- 2015** • Analytical capacity increased to 20 LCMS
• ISP – Chile approval
- 2017** • Analytical capacity increased of 25 LCMS
- 2018** • Added **125 beds** at Gandhinagar facility
• **UK MHRA Inspection**
- 2019** • Cleared **3 Unannounced USFDA Inspections**
• Cleared **BfArM, NPRA and HPRA Inspections**
- 2020** • F2F study through Covid pandemic
• Large Clinical Trials of **900+ patients**
• Cleared **WHO Inspection**
- 2021** • IVPT Capacity Crossed **240 Cells (Largest in APAC)**
• **Reached~ 350 Beds:** 50 Beds added in Gandhinagar
• Analytical Capacity increased to **36 LCMS**
• Successfully cleared **UK HRA and ANVISA** Inspections
- 2022** • IVPT Capacity crossed **288 Cells (Largest in APAC)**
• Analytical capacity increased to **43 LCMS**, Added **ICP-MS**
• **CRED-BIO / LIMS-eCRF** implementation
• Successfully cleared **GCC Inspection**
• Successfully cleared **27th USFDA Inspection** (BE and IVPT)
- 2023** • Successfully cleared **31st USFDA Inspection** (BE, IVPT and Pt BE studies)
• **5 IVPT studies** received **USFDA approval**
• Crossed **3000+ BE Studies**
- 2024** • **DCGI Approval** for **12 Bed Phase I facility** in Mumbai
• **Approval for 36 beds for BA/BE studies**
• Total capacity reaches **390 Beds**
• Analytical capacity increased to **48 LCMS**
• **GCC Approval** received
• Successfully cleared **32nd USFDA Inspection**
• **WHO audit cleared** for clinical trials without any findings



Global Reach and **Local Expertise** through **Strategic Partners**

Aggressively investing in strengthening Global Capabilities and Foot Print

Core Values



INNOVATIVE



CLIENT CENTRIC



QUALITY FOCUSED



TIME EFFICIENT



Raptim Offices **Global Partners**

New Jersey, USA Mumbai, India Gandhinagar, India	USA EU AFME APAC LATAM
--	------------------------------------

Delivering Consistent Customer Delight through E2E One Stop Solutions





Dr. Rajen Shah
Director

Ph.D. from the University of Maryland, USA, and Bachelor of Pharmacy, has over 22 years of experience in regulatory affairs and Contract Research Organizations (CROs) in India, with notable contributions to global pharmaceutical companies like Novartis.

Leaders



Mr. Viraj Shah
Director

A post-graduate in Business Administration from the University of Richmond, US. He has 25+ years of experience in Global Equity Finance and Management in USA and UK, and 16+ years of experience in the CRO industry.

Core Team



Dr. Milind Bagul
Head, Analytical Services

Dr. Bagul is M.Pharm, and Ph.D in Pharmaceutical Sciences. He has over 19 years of experience in managing Biopharmaceutical Studies and is associated with Raptim for more than 17 years. He is the pillar in developing the In Vitro service portfolio of Raptim.



Dr. Chirag Shah
Head, Clinical Operations

Dr. Chirag is M.Pharm, Ph.D (Clinical Pharmacology) with PGDPM. He has 25+ years of experience in Clinical Development (Phase I-IV), Global Project Management, Regulatory, Setting up new department, M & A, and Business Strategy in Pharma, Biotech and CRO Industry.



Dr. Hardik Dave
VP, Clinic

Dr. Dave is a Medical Doctor and has served as a Clinical Investigator for Bioequivalence and Clinical Studies for more than 20 years.



Mrs. Usha Ramakrishnan
Head, QA

Mrs. Ramakrishnan is Bachelor of Pharmacy and Diploma in Industrial and Analytical Chemistry. She has extensive experience of about 33 years in Quality Assurance with various pharmaceutical companies and Contract Research Organizations (CROs).

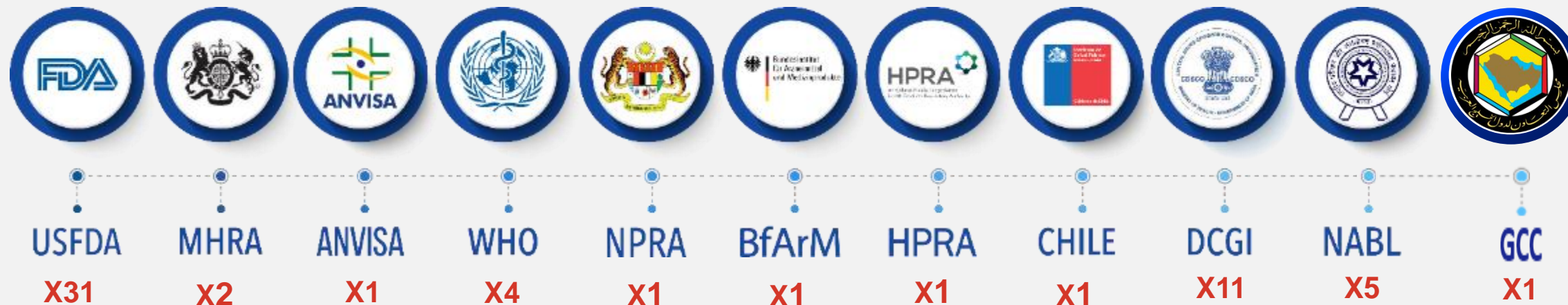


Mr. Kashinath Balapalli
AVP, Client Solutions & BD

Kashinath is a Graduate in Pharmaceuticals and Masters in Software Engineering. Has 22+ years of rich CRO leadership experience in client relations, innovative solutions & strategic consultation across Operations, OPEX, Business Development, Sales, and Marketing initiatives



Regulatory Inspections



USFDA inspection Scope

Clinical and Analytical
BE studies

Patient BE Studies

Late Phase Trials
(Phase I to IV)

IVRT / IVPT Studies

In-vitro Binding
Studies

Quality Assurance

Compliance

- Protocol •
- Standard Operating Procedures •
- Regulatory Guidance •

Query Management

- Regulatory Query •
- Sponsor Query •
- Support sites through •
- Inspection •



Process

- Routine Review of SOPs
- Compliance to Process
- Quality Review System

Audits Support

- Investigational Sites Audit
- Inspection Readiness Audits
- In-house Audit
- System Audit

Service Profile

Full Service
CRO

**Early
Phase**

End-to End Service

- Expertise in conducting PK/PD studies
- Food effect / Drug – Drug Interaction studies
- Proof of Concept studies
- Biosimilar and Large molecules
- Glucose Clamp Studies
- 505(b)2 Studies

**Late
Phase**

End-to End Service

- Patient PK studies
- Phase II- IV Trials
- Clinical End Point (CEP) / Real World Evidence (RWE) Studies
- Post Marketing Surveillance (PMS) Studies

**Clinical Data
Management**

Complete Data Management

- Preparation of DMP
- Query Management
- Medical Coding, SAE Data
- Reconciliation
- Database Lock and Export to SAS

**Biostatistics
& Medical
Writing**

- Sample Size and Power Calculation
- Statistical Analysis Plan (SAP)
- SAS Programming and Validation
- Medical writing and literature search
- CDISC Dataset

**In-Vitro
Segment**

- In Vitro Release Test (IVRT) & In Vitro Permeability Test (IVPT)
- In Vitro Binding Studies Skin Adhesion Assay and Vasoconstriction Assay
- BCS Bio Waiver Studies
- In Vitro Feeding Tube Studies

Early Phase Capabilities

- Spread over more than 50,000 sq.ft.
- **390 Beds** in 9 Clinical Units with **~50000+** volunteers database.
 - **218 beds** in Mumbai, Maharashtra
 - **172 beds** in Gandhinagar, Gujarat (Citus)

Negative pressure area designed for dosing of Inhalation products at Mumbai Facility.

- Separate housing for Male and Female subjects
- Capability to manage multiple studies at a time.
- Well Equipped Emergency Care Units (ECUs)



Bioanalytical Capabilities

48 LC MS/MS

10 HPLC

1 ICP OES

2 ICP MS

LC MS/MS: API 6500/5500/4500/4000/3500/2000



375+ Validated Methods (fg/ml level)



Developed Sensitive and Complex Methods



250+ Well-Trained and Experienced Scientists



Laboratory Information Management System (LIMS)



Deep Freezers (-20°C and -70°C) and walk in cold rooms.



GLP Compliant Lab



Analytical / BABE Expertise

Key Highlights

- Experience in 2500+ Analytical studies
- Capacity to analyse 1.2 million samples / year
- Quick turnaround time for analysis
- Electronic platform for Data Review
- LLOQ up to fg/ml
- Chiral analysis
- Simultaneous analysis of more than 1 analyte
- Metabolite Impact study
- Liposomal drug analyses
- Complex products handling like Vitamins, Hormones and Peptides
- Elemental Analysis from plasma samples

Complex products

- **Inhalation Products:** Salmeterol+ Fluticasone, Budesonide, Salbutamol
- **Narcotics and Psychotropic Substances:** Morphine, Buprenorphine and Naloxone, Methylphenidate, Dexmethylphenidate and Pseudoephedrine products
- **Hormonal Products:** Fulvestrant Injection, Progesterone, Ethinyl Estradiol and Etonogestral Vaginal Ring (Nuvaring), Levothyroxine & Dienogest
- **Transdermal System:** Buprenorphine and Naloxone, Nicotine, Lidocaine, Estradiol, Fentanyl and Oxybutynin
- **Vitamins:** Phytonodione, Calcitriol, Ergocalciferol
- **Injectables:** Propofol, Fulvestrant Tigecycline, Amphotericin B, Methyl Prednisolone, Cetrorelix

Complex products

- **Oral Solids:** Capsules, Tablets, Soft gels, Granules, ODT, Lozenges, Modified Release Dosage Forms
- **Liquid Orals**
- **Parenteral**
- **Transdermal Patches**
- **Topical:** Gel, Cream, Lotion
- Vaginal Cream, Ring, Inserts, etc.
- **Inhalers – MDI**
- **Nasal Sprays**
- **Suppositories**



In-Vitro (IVRT And IVPT) Studies

Raptim Research, a leader in In-Vitro Release Test (IVRT) and In-Vitro Permeation Test (IVPT) studies, analytical method development, provides complete topical product development services utilizing in-vitro/in vivo penetration models and other scientific tools.

Raptim Provide different types of In-vitro services to demonstrate Bioequivalence

In-Vitro Release Test (IVRT) & In-Vitro Permeation Test (IVPT) Studies

- 11+ fully automated Franz diffusion cells system with 288+ cells from Logan and Hanson - **LARGEST IN ASIA**
- In-vitro test with Human Cadaver skin and other types of synthetic membranes

In-Vitro Binding Studies

- To compare the extent and rate of binding affinity between Test and Reference formulations where assay should be performed with Min. 12 replicates at various pH conditions
- Equilibrium Binding studies with and without Acid Pre-treatment
- Developed in-vitro nail permeation technique for anti-onychomycosis drugs

In-Vitro Feeding Tube Studies

- Comparative recovery testing
- Particle size distribution studies
- Comparative Acid resistance stability testing
- Sedimentation volume testing
- Activities to be captured with DSLR camera

BCS Bio-waiver Studies

- Established Caco-2 permeability method using 20 model drugs



Service Portfolio for Biologics & Biosimilars

Early Phase Capabilities

Pre-Clinical Comparability

- Bio-analytical services
- Pharmacokinetics
 - Immunogenicity
 - Pharmacodynamics

Clinical Comparability

- Phase I ,Phase II and III
- Pharmacokinetics
 - Immunogenicity
 - Pharmacodynamics

Manufacturing & Marketing

- Post- marketing surveillance
- Immunogenicity

Few Examples

Monoclonal antibodies

- Pertuzumab
- Pembrolizumab
- Tocilizumab

Hormones

- hCG
- EPO
- hGH

Complex generics

- Heparin
- LMWH

Clinical Trials Business Unit: 50+* experts and Growing

Late Phase Capabilities

Collective Experience

270+ Clinical Trials across 14+ Therapeutic Areas

Leadership Team

25+ years in Drug Discovery and Global Clinical Trials (I-IV)

Head Clinical Trials

19+ years of Clinical Trials and team management experience

- **Project Manager (5):** 12+ years of experience in Clinical Trials and 6+ years of exclusively as Project Managers
- **Clinical Team Leads (1):** Experience of 9+ years in Team Management
- **CRA/Sr CRAs (14):** Experience of 3+ years in Site Monitoring, Site Management
- **Medical Team/ Feasibility Team (3):** M.D. with 20+ years in Clinical Research
- **In-house CRA/CTAs (3)**
- **Medical Writing(2):** PhD with more than 15 years of experience
- **QA – CT (5)**
- **Data Management:** 10+ Team members with experience ranging from 2-16 Years
- **Biostatistics:** 5+ Team members including Programmers 3-25 Years

*: Clinical Trial Team Only

We have our strategic vendor partners in Data Management with a team of 12+ resources and PV partner with 50+ resources, including whom, our team strength to support Late phase trials crosses 100



Clinical Trial Services: Flexible partnership models to choose from





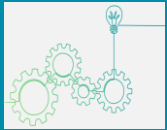

Clinical Trial Operations	Medical Monitoring	Regulatory	PV Operations	Clinical Data Management	Biostatistics, Statistical Programming & Clinical Data Standardization	Medical Writing
---------------------------	--------------------	------------	---------------	--------------------------	--	-----------------

<ul style="list-style-type: none"> Clinical Program Management Feasibility, Site Selection and Activation Patient Recruitment Site Management and Clinical Monitoring RBM, CM / RM and adaptive monitoring 	<ul style="list-style-type: none"> Consulting Therapeutic area expertise Medical Monitoring Trend Analysis Eligibility / Deviations Data Review 	<ul style="list-style-type: none"> Regulatory Submissions and approval Dossier Compilation and Publishing 	<p>PV, DM and Biostats as FSP models</p> <ul style="list-style-type: none"> ICSR Receipt Case Processing Medical Safety Medical Review EU QPPV Local QPPV for EU and GCC MICC 		<ul style="list-style-type: none"> Database Design <ul style="list-style-type: none"> Oomnia® EDC, INFORM, RAVE, Medrio, OpenClinica Data Co-ordination <ul style="list-style-type: none"> Data Cleaning & Query Resolution Medical Coding SAE Reconciliation 	<ul style="list-style-type: none"> Biostatistics <ul style="list-style-type: none"> Creation of SAP Sample Size Calculation, Randomization Statistical Programming <ul style="list-style-type: none"> Generation of TLFs, Interim Analysis, DMC, IB Clinical Data Standardization (SDTM, ADaM) <ul style="list-style-type: none"> Data Conversion Services Generation of Define.xml 	<ul style="list-style-type: none"> Protocol, ICF, IB, CSR,s Periodic Safety Reports Manuscript & Publication support Patient Safety Narratives Literature search
---	---	---	---	--	---	---	---

BA / BE studies, BE PK and BE CE Studies, Biosimilars, Non Interventional Studies

Expertise across 14+ Therapy Areas, Global operations and 'Critical to Quality' and Safety across all functions

Proprietary Tech tools / Integration (rSDV + EDC) for "real time" data visibility, analytics and outcomes-based models

Versatile / Plug & Play Tech Infrastructure: CTMS  **rSDV**  **EDC**  **eTMF**  **IWRS**  **ePRO** 

Global Trials
New Markets / Products / TAs, Adaptive Design / Virtual Trials

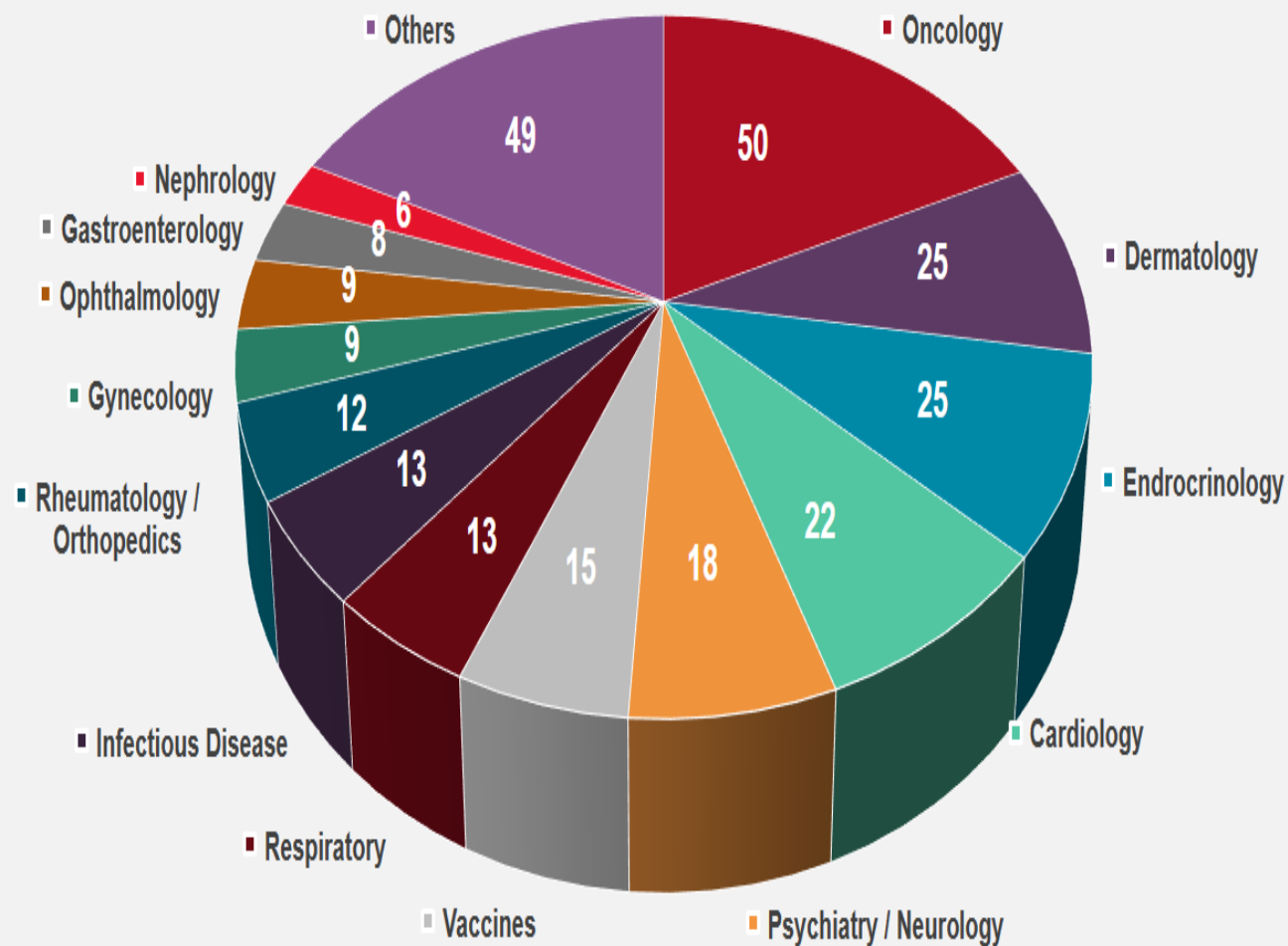
Globally Harmonized
Processes, Technology and People

Run Better
Optimized Operations – Productivity, Quality and Cost

Run Different
Realize benchmark outcomes - Cycle Time, Quality, Compliance



Rich Clinical Trials Experience: 270+ Trials, 14+ TAs and Growing...



*Others: Clinical Trials on * Mutation, Otolaryngology & Vaccines Studies*

Completed 24+ Clinical Trials for Major Regulatory Authorities

Rich and Deep Experience across 15+ Therapeutic Areas

Recruited ~15000+ Patients

- Phase I-IV Trials Clinical End Point Studies
- Real World Evidence (RWE) Studies
- Post Marketing Surveillance (PMS) Studies



Clinical Trials Status: Ongoing Trials

Study Name	Indication	Type of Study	No. of Patients/Sites	Study Stage	Scope Of Work
Sunitinib	Advanced RCC	Patient based PK	15/6	Study Closed	End to End
Pazopanib	Advanced RCC	Patient based PK	56/15	Site closeout done	End to End
Nitazoxanide	Diarrhea by Giardia Lambliia	Clinical Endpoint	390/15	Study Closed	End to End
Cephalexin	URTI & SSTI	Phase- IV	230/06	CSR finalized	End to End
Foracort	COPD	Observational Study	250/20	Study Closed	End to End
Bosentan	PAH	PMS	150/06	Recruitment completed	End to End
Tofacitinib	Atopic dermatitis	Phase III	184/14	MA is received	End to End
Clozapine	Schizophrenia	Patient based PK	48/06	Study Closed	End to End

Few Studies Currently being executed

Study Name	Indication	Type of Study	No. of Patients/Sites	Study Stage	Scope Of Work
Flora-6 (Oregovomab)	Ovarian Cancer	Phase- II	88/14	Recruitment Completed	End to End
Adalimumab	Ankylosing spondylitis (AS)	Phase IV	200/8	Recruitment Completed	End to End
Olaparib	Ovarian Cancer/Breast Cancer	Patient based PK	24/6 (Pivotal study will be followed after this)	Recruitment Completed	End to End
Biosimilar	Systemic Lupous Erythomus	Phase III	200/08	Recruitment	End to End
NCE Phase II	Prostate Cancer	Phase II	40/15	Regulatory Submission	End to End
Novel Formulation (500 (b)2)	Atopic Dermatitis	Phase II a	12/2	Completed	End to End
VG	COPD	Phase IV	200/5	Completed	End to End
VGF	Asthma	Phase IV	200/5	Completed	End to End

Our Clinical Data Services Offers Flexible Engagement Models that can be Delivered Globally



Clinical Data Management

Database Design

Omnia® EDC, InForm, Rave, Medrio, OCRDC, e-case link DSG

Data Coordination

Document Creation | eCRF Testing
Edit Check Testing

Data Coordination

- Data Entry / Quality Control
- Discrepancy Management
- Medical Coding
- External Reconciliation

Data Coordination

- Data Base Lock Support
- Data Base Archival



Biostatistics & Statistical Programming

- Biostatistical consulting
- Sample size calculations
- Generate randomization schedules
- Creation of SAP

- ADaM Dataset – Specifications, Creation, Validation
- TLFs – Creation, Validation
- SAP – Creation
- PK/PD Analysis

- Unblinding randomization codes
- ADaM Datasets – Creation, Validation
- TLFs – Creation, Validation
- Creation of SAP • PK/PD Analysis



Clinical Data Standardization

SDTM

- Conversion
- Generation of Define.XML

ADaM

- Conversion
- Generation of Define.XML



Medical Writing

Quality by Design (QbD) approach to provide all clinical trial documentation for successful regulatory submissions

- CSR, Clinical Summary and Clinical overview documents for eCTD submissions leveraging client preferred Reg platform
- Manuscript and Publication Support
- Patient Safety Narratives
- Web Synopsis
- Literature search submissions

Study Start-up
 Study Conduct
 Study Start-up



Data Management Service Portfolio: Oomnia EDC



E2E Clinical Data Management



Database Set-up and EDC support

Discrepancy Management

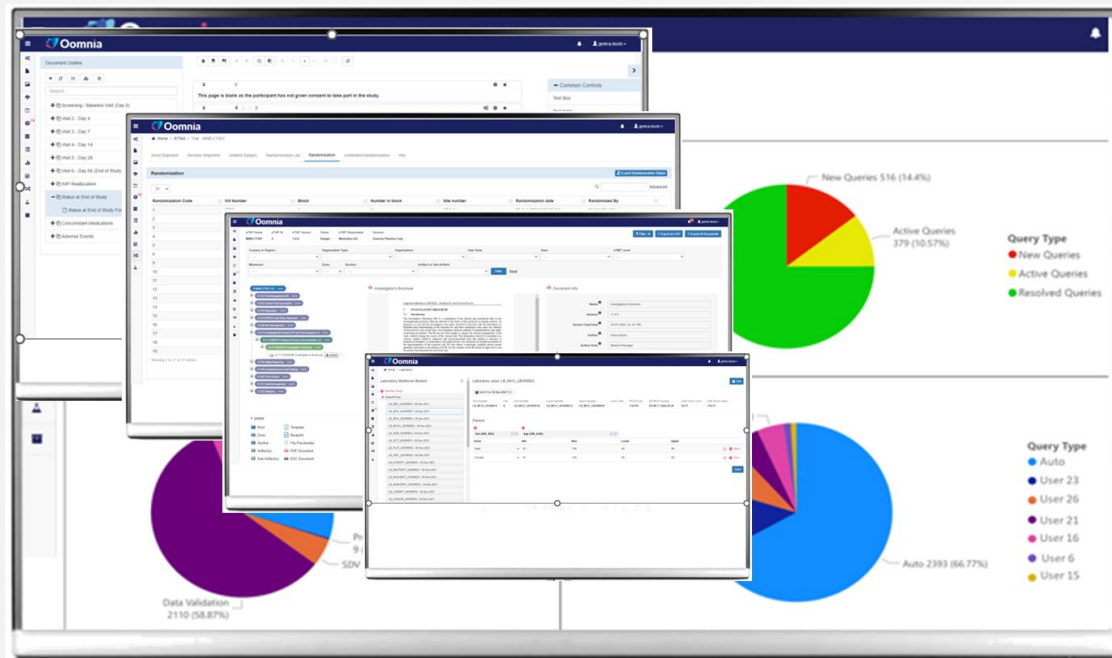


Medical Coding using MedDRA and WHODrug



Data Entry-Excel / Software

*Enter data once. Create templates. Monitor across clinical trials.
One system for all your work*

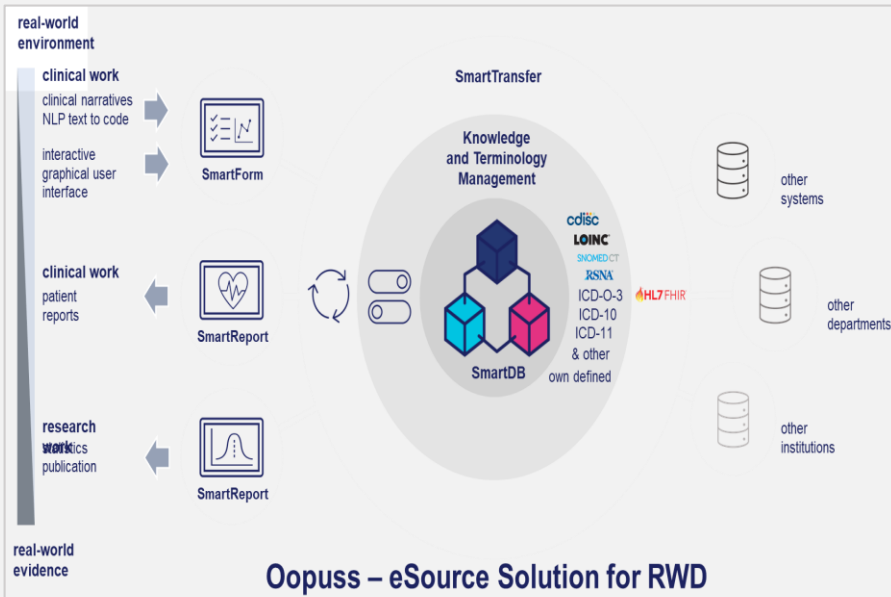


- No vendor lock-Data exportable in any format at any time
- Very competitive pricing per Oomnia module
- Cloud-based solution (MS Azure) with server location per client's choice

- ❑ **Your information at fingertips:**
- ❑ Real time analysis-ready clinical data through out the trial period
- ❑ Integrated / mapped with CDISC, MedDRA and WHODD
- ❑ Built in Thesaurus incl. LOINC, SNOMED CT, RSNA, ICD-O-3, ICD 10
- ❑ Proven high quality of 99.99% of final data sets that is further reusable.
- ❑ Highly efficient Real Time Query Management by button click
- ❑ Own templates library for future studies, including Complex checks, dependencies & email notifications with Drag & Drop functionalities
- ❑ Quick & Easy set up / fully adjustable CTMS tools per clients/studies
- ❑ Manage multiple documents separately like SAE, Protocol deviation
- ❑ Fully Integrated with RTSM, eConsent, ePRO, and Local lab modules
- ❑ ePRO and e-Consent configurable per patient's language/all languages
- ❑ eTMF
- ❑ Audit trail in UTC- Need for global/multinational trials/sites
- ❑ Users audit log and 2FA for secure user management



Proprietary RWE Tool: High Quality, Quicker and Lower Cost

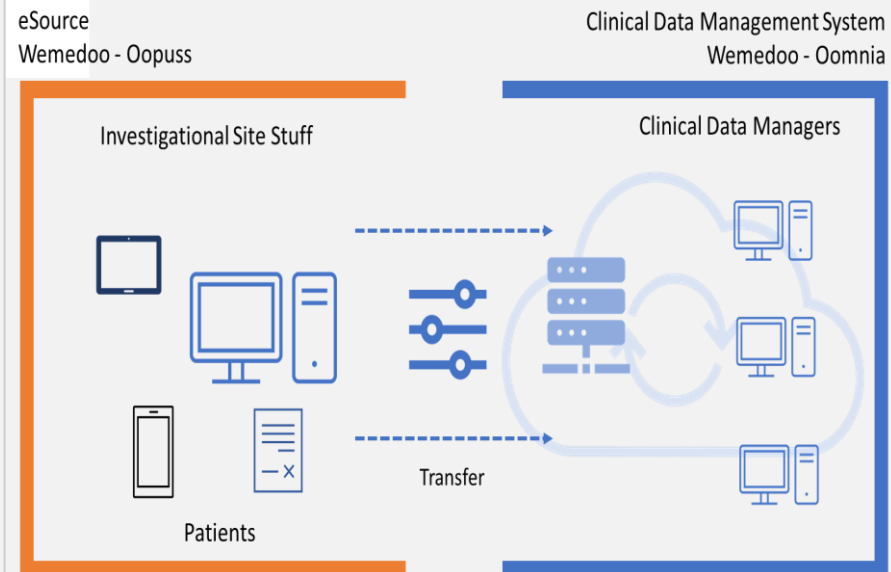


Oopus eSource

- Forms, layout, features, & usability are similar in Oopus & Oomnia EDC (CRFs)
 - Additional fields can be added for investigator's notes
- Investigators **enter the data directly** onto the Oopus forms
- Save and lock the document after entry
- Maintain patient profile
- **Site-wise deployment** of forms

Oomnia EDC

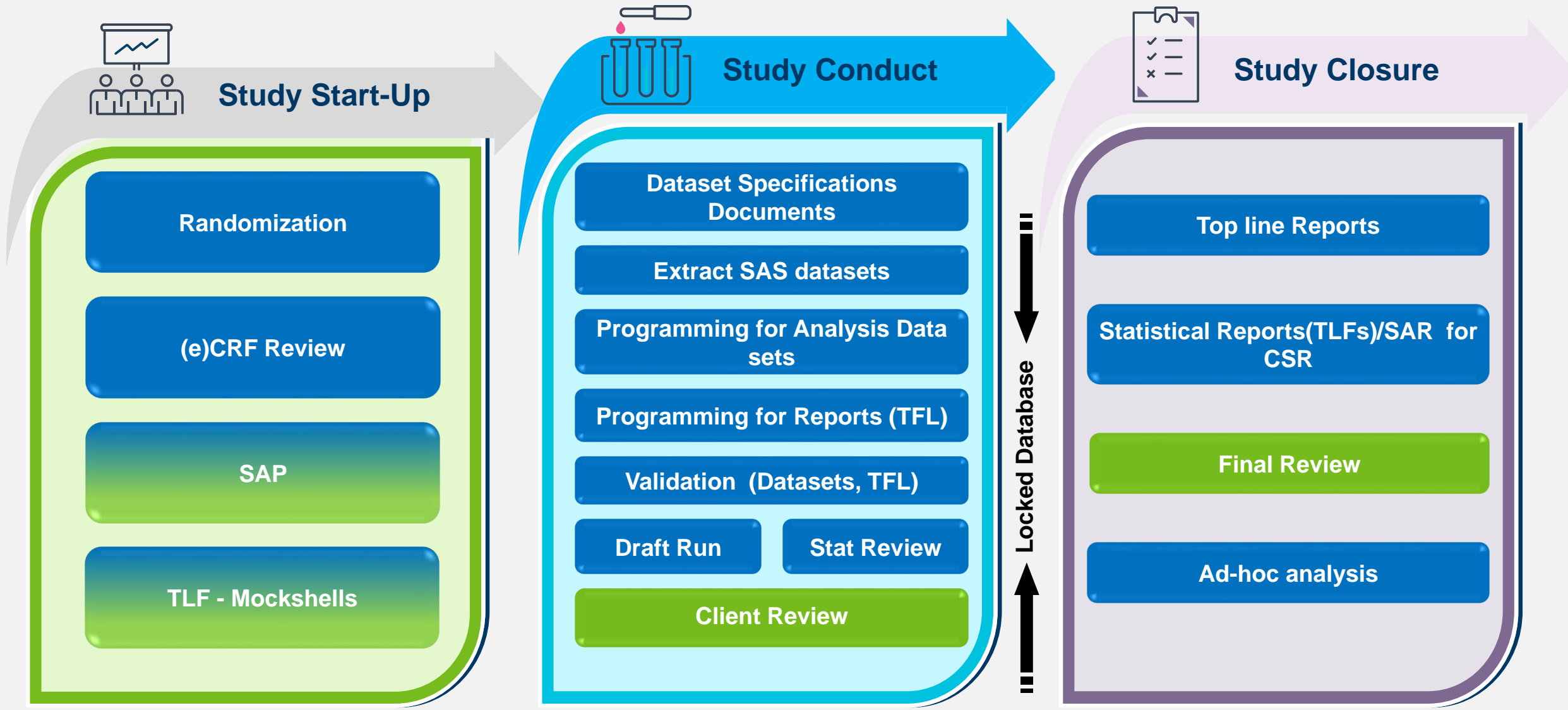
- Oopus data fields **sync** with corresponding Oomnia EDC data fields
- Data dropped on Oomnia EDC fields with in-built **interconnect functionality**



Key Benefits

- Easy deployment at multiple sites and Easy accessibility to sites staff
- **Reduces time, effort and maintain the data integrity**
- **No** data entry/SDV required on sync fields/ pages → ~60-70% reduced efforts
- **Eliminates** transcription error and its queries → Saves time and efforts → Cost
- **Real-time data management, reduces queries, higher quality data, Lower cost**
- Can select the fields for sync and fields for manual entry
- Allow query management on dropped data
- **Faster database lock**
- Cost-effective, highly compliant and efficient
- Collection and transfer of data in electronic format from external vendors (e.g.: laboratory results, imaging, ECG, randomization, drug accountability)

Biostatistics and Programming Services

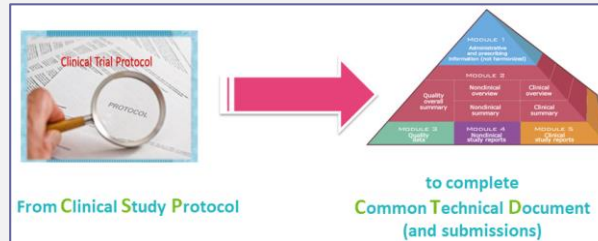


Client Activities **Raptim Activities**

Medical Writing Services

Clinical / Safety Writing

- Clinical Study Outline - RACT
- Clinical Study Protocol (QbD)
- Synopsis and Amendments
- Patient Information Sheet
- Informed Consent Form and Patient Brochure
- Investigator's Brochure
- Investigator review materials
- CRF Out Flow
- Inputs SAP/Monitoring Manual
- Clinical Study Report (CSR)
- CSR synopsis for public disclosure
- Patient Narratives, Appendices, Publishing, Basic results, Lay summaries, Redaction



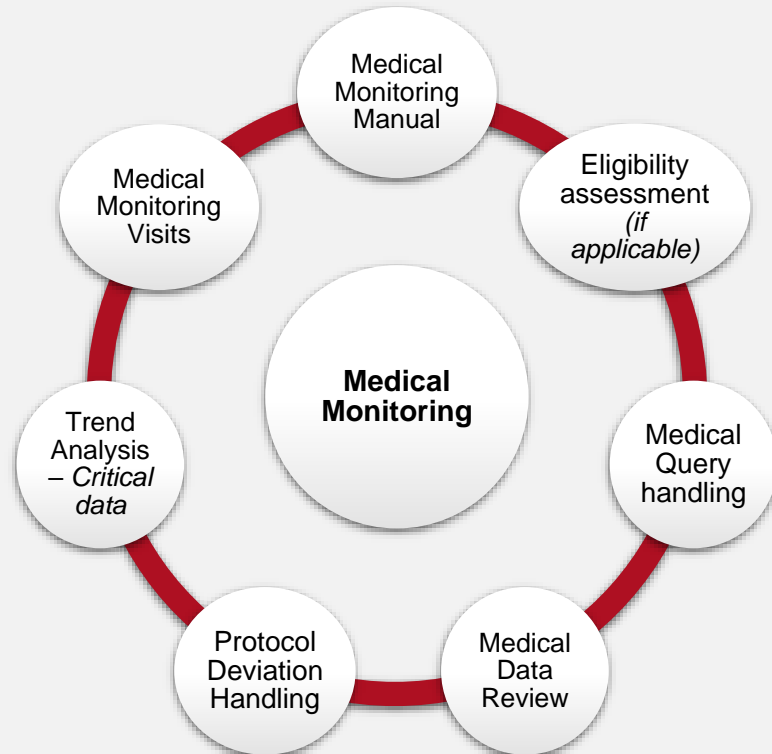
- CTD Summary Module 2, 3, 4, 5 and M2 summaries
- M2 Summaries: 2.3/4/5/6, 2.7.3 and 2.7.4
- Compile and Submit eCTD
- Literature Based Submission
- Safety narratives
- Aggregate Reports
- RMP / REMS
- Web Synopsis
- CERs and CEPs, IFUs, CE Mark
- Integrated Summaries of Safety & Efficacy (ISS / ISE)
- CPSR, Toxicology Reports
- COs, NCOs, etc.

Technical / Reg Writing

Scientific / Publications

- Manuscripts
- Abstracts
- Articles
- Posters
- Research Articles
- Review Articles
- Posters / Publications writing
- Therapeutic Expert Reports
- Expert Summary Reports
- Medical Rationale Reports
- MOM support
- KOL Support
- Web Synopsis
- Web / Social Media content
- Ad hoc writing services

Medical Monitoring Services



Activities before trial initiation

- Familiarization on protocol
- Review of trial documents (CRF, SAP, feasibility)
- Preparation of Medical Lead Plan (MLP)
- Project Team Training (Medical / Therapeutic Area)
- Preparation of MLP Study related documents

Activities during trial conduct

- Medical Advice/ oversight
- Medical Query handling (Project team and Site)
- Protocol Deviation Handling
- Medical Data Review
- Medical Monitoring Meeting
- Medical report

Activities at end of study

- ML reviews the Statistical Analysis Report (SAR)
- CSR review before finalisation

Critical data

- Safety data – Compliance, missing data, outliers, Vitals/Physical Examination, Lab Data, Injection site, AEs/ADRs/SAE/ protocol significant, prohibited concomitant medications etc.
- Efficacy – Compliance, missing data, outliers
- Protocol Deviation analysis – Major/Minor.
- Potential patients/Screen Failure analysis
- Discontinuation/Withdrawals analysis

- **Trend Analysis across,**
- Study Level
- Site Level
- Subject Level

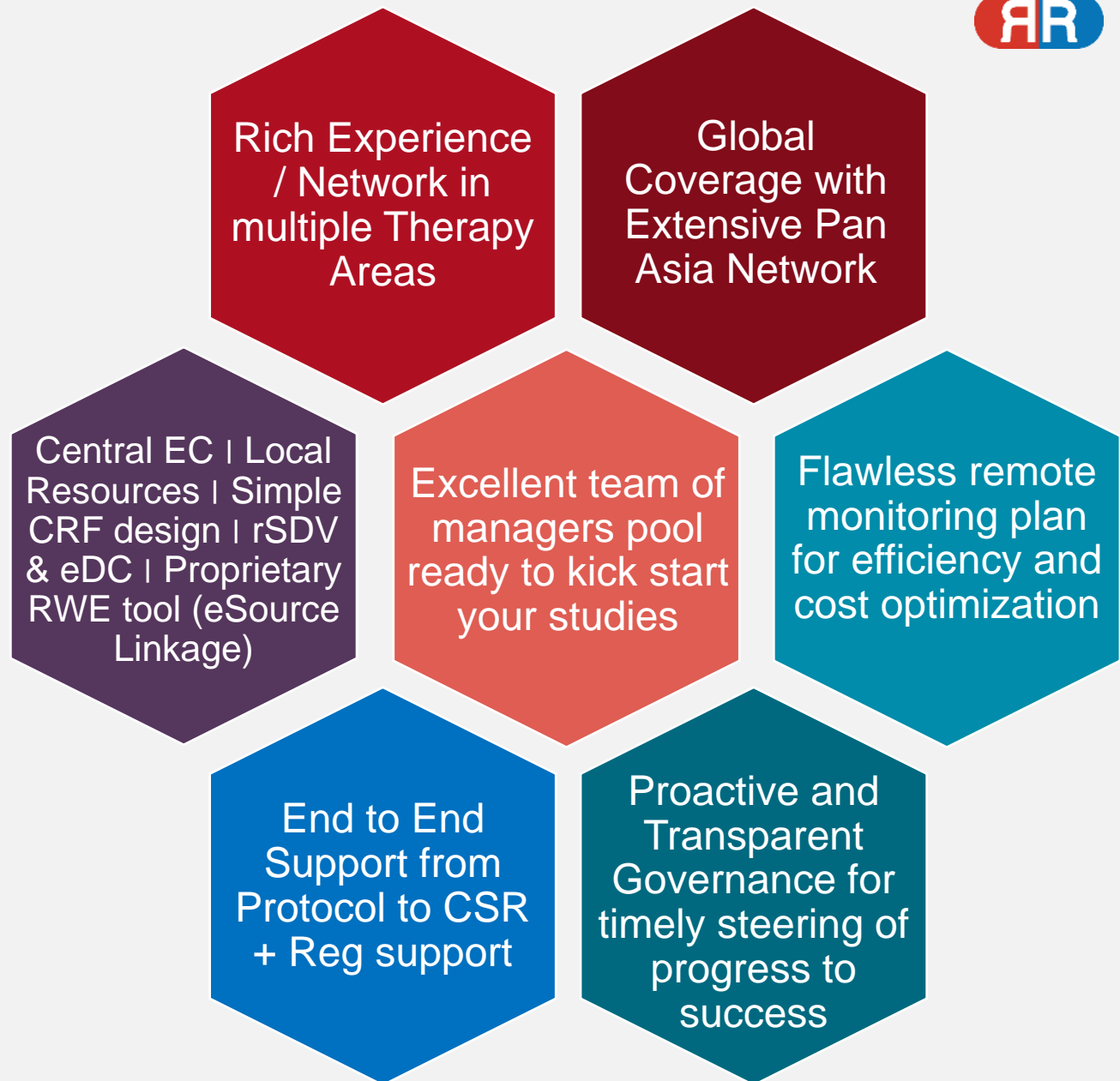




Raptim USPs for your studies success

- Full Service CRO
- Experienced Team
- Proactive and Flexible

Carving a niche in the Industry



Q & A? Next Steps...

Thank you

Join Hands With Us!

www.raptimresearch.com | contact@raptimresearch.com

INDIA (HEAD OFFICE)

A-226 / A-242, TTC Industrial Area,
Mahape MIDC, Navi Mumbai, Maharashtra 400 710
Ph: +91-22-2778-1887 / 1889

INDIA

401, 406 to 408, Supermall – 2, Infocity Campus,
Nr. GH 0 Circle, Infocity, Gandhinagar, Gujarat 382 009
Ph: +91-79-2321-3211 / 3212

USA

1378 Rt. 206, STE 6/280,
Skillman, New Jersey 08558

Ph: +1 609-333-9660



RAPTIM RESEARCH PVT. LTD.

A CONTRACT RESEARCH
ORGANIZATION